PROXY CARD FOR THE ANNUAL GENERAL ORDINARY SHAREHOLDERS' MEETING

It is hereby certified that the undersigned shareholder, with voting rights in Grupo Financiero
Banorte, S.A.B. de C.V. ("GFNORTE"), has appointed Mr. Diego González Chebaux, Deputy
Managing Director of Corporate Governance, or Mr. Tomás Lozano Derbez, Executive Director
of Corporate Development, Investor Relations, and Sustainability, or in the absence thereof,
as his proxy to cast all votes and express any
approvals or disapprovals that such member shall be entitled to cast or express at the Annual
General Ordinary Shareholders' Meeting, to be held on April 29, 2024 at 11:00 am (the "Annual
Meeting"), at the offices of the Company, located at David Alfaro Siqueiros 106, Colonia Valle
Oriente, San Pedro Garza García, Nuevo León, México, and at the legal meetings arising
therefrom, and for all purposes provided for in the Corporate Bylaws and the notice of the Annual
Meeting of GFNORTE.
Shares represented by this proxy card amount to shares and will be
voted in strict adherence to the instructions provided below. All shares represented by this proxy
will be voted as specified by the shareholder. In the absence of explicit instructions, the proxy will
vote FOR the proposals contained herein. In no event shall this proxy be valid for a period longer
than 30 days after the first meeting held.

For more details related to the following items on the agenda, please refer to the attached document: AGOM April 29, 2024, Information for the Annual Shareholders' Meeting.

Annual General Ordinary Shareholders' Meeting

I. Presentation and, if applicable, approval of the reports referred to in Article 28, section IV, of the Securities Market Law and Article 39, section IV, of the Law to Regulate Financial Groups, corresponding to the fiscal year ended December 31, 2023.

One. Approve, with the prior endorsement of the Board of Directors, the Annual Report of the Chief Executive Officer, which includes, among others: (i) the balance sheet; (ii) the income statement; (iii) the statement of changes in	For:
	Abstentions
stockholder's equity; and (iv) the cash flow statement of the Company as of December 31, 2023.	Against:
	For:
Two. Approve the Annual Report of the Board of Directors detailing and discussing the main accounting and reporting policies and criteria used in	Abstentions:
preparing the financial information as of December 31, 2023.	Against:
Three. Approve the Annual Report of the Board of Directors regarding the transactions and activities in which it was involved.	For:
	Abstentions:
	Against:
	For:
Four. Approve the Annual Report on the Activities of the Audit and Corporate Practices Committee.	Abstentions:
	Against:
	For:
Five. Approve the transactions carried out by the Company throughout the year ended December 31, 2023, and ratify the actions taken by the Board of Directors, the Chief Executive Officer and the Audit and Corporate Practices Committee during the same period.	Abstentions:
	Against:

II. Allocation of earnings.

Six. Allocate the entire net income of the 2023 fiscal year shown in the	For:
Company's financial statements, amounting to \$52,418,229,544.48 (Fifty-two	
billion, four hundred eighteen million, two hundred twenty-nine thousand, five	Abstentions:
hundred forty-four pesos 48/100 Mexican currency), to the "Retained	
Earnings" account, given that the Company's legal reserve fund has been	Against:
fully established.	

III. Discussion and, if applicable, approval of a proposal to pay a cash dividend.

Seven. Approve the distribution of a dividend to the shareholders, equivalent to 50% of the net income of 2023, in the amount of \$26,209,114,772.24 (Twenty-six billion, two hundred nine million, one hundred fourteen thousand, seven hundred seventy-two pesos 24/100 Mexican currency), or \$9.089477825598920 pesos for each outstanding share, which will be paid on June 28, 2024, upon delivery of coupon number 8. The payment of the cash dividend will be debited from the profits of previous years. For the purposes of the Income Tax Law, it will be sourced from the net fiscal income account as of December 31, 2014, and subsequent years.	For: Abstentions: Against:
Eight. Approve that the dividend corresponding to fiscal year 2023 be paid on June 28, 2024, through S.D. Indeval, Institución para el Depósito de Valores, S.A. de C.V. (Central Securities' Depository), following a notice to be published by the Secretary of the Board of Directors in one of the newspapers with the largest circulation in the city of Monterrey, Nuevo León and through the Electronic Delivery and Information Diffusion System (SEDI) of the Mexican Stock Exchange.	For: Abstentions: Against:

IV. External Auditor's Report on the fiscal situation of the Company.

Nine. It is hereby noted that, in accordance with the provisions of Article 76, No	o voting
section XIX, of the Income Tax Law, the report from the External Auditor	-
regarding the fiscal situation of the Company as of December 31, 2022, is	
distributed among the attendees to the Shareholders' Meeting and	
subsequently read out.	

V. Appointment of members of the Board of Directors of the Company upon proposal of the Nominations Committee and assessment of their independence.

In accordance with the Nominations Committee proposal, and taking into consideration the assessment of the Board of Directors as a collective entity and the individual assessment of each of the Directors, a separate vote is held for each of the following items:

Directors	
	For:
Ten. Appoint Mr. Carlos Hank González as Chairman and Director of the Board	Abstentions:
of Directors.	Against:
Eleven. Appoint Mr. Juan Antonio González Moreno as Director of the Board of Directors.	For:
	Abstentions:
	Against:

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Twelve. Appoint Mr. David Juan Villarreal Montemayor as Director of the Board of Directors.	For: Abstentions: Against:
Thirteen. Appoint Mr. José Marcos Ramírez Miguel as Director of the Board of Directors.	For: Abstentions: Against:
Fourteen. Appoint Mr. Carlos de la Isla Corry as Director of the Board of Directors.	For: Abstentions: Against:
Fifteen. Appoint Mrs. Alicia Alejandra Lebrija Hirschfeld as Independent Director of the Board of Directors.	For: Abstentions: Against:
Sixteen. Appoint Mr. Clemente Ismael Reyes Retana Valdés as Independent Director of the Board of Directors.	For: Abstentions: Against:
Seventeen. Appoint Mrs. Mariana Baños Reynaud as Independent Director of the Board of Directors.	For: Abstentions: Against:
Eighteen. Appoint Mr. Federico Carlos Fernández Senderos as Independent Director of the Board of Directors.	For: Abstentions: Against:
Nineteen. Appoint Mr. David Peñaloza Alanís as Independent Director of the Board of Directors.	For: Abstentions: Against:
Twenty. Appoint Mr. José Antonio Chedraui Eguía as Independent Director of the Board of Directors.	For: Abstentions:

	Against:
Twenty-One. Appoint Mr. Alfonso de Angoitia Noriega as Independent Director of the Board of Directors.	For:
	Abstentions:
	Against:
	For:
Twenty-Two. Appoint Mr. Thomas Stanley Heather Rodríguez as Independent Director of the Board of Directors.	Abstentions:
Briodici di mie Board di Briodicie.	Against:
Alternate Directors	
	For:
Twenty-Three. Appoint Mrs. Graciela González Moreno as Alternate Director of the Board of Directors.	Abstentions:
of the Board of Birotoro.	Against:
	For:
Twenty-Four. Appoint Mr. Juan Antonio González Marcos as Alternate Director of the Board of Directors.	Abstentions:
Director of the Board of Directors.	Against:
	For:
Twenty-Five. Appoint Mr. Alberto Halabe Hamui as Independent Alternate Director of the Board of Directors.	Abstentions:
Briodor of the Board of Bricotors.	Against:
	For:
Twenty-Six. Appoint Mr. Gerardo Salazar Viezca as Alternate Director of the Board of Directors.	Abstentions:
Board of Difectors.	Against:
	For:
Twenty-Seven. Appoint Mr. Alberto Pérez-Jácome Friscione as Alternate Director of the Board of Directors.	Abstentions:
Director of the board of Directors.	Against:
	For:
Twenty-Eight. Appoint Mr. Roberto Kelleher Vales as Independent Alternate Director of the Board of Directors.	Abstentions:
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	Against:
Twenty-Nine. Appoint Mrs. Cecilia Goya de Riviello Meade as Independent Alternate Director of the Board of Directors.	For: Abstentions: Against:
Thirty. Appoint Mr. José María Garza Treviño as Independent Alternate Director of the Board of Directors.	For: Abstentions: Against:
Thirty-One. Appoint Mr. Manuel Francisco Ruiz Camero as Independent Alternate Director of the Board of Directors.	For: Abstentions: Against:
Thirty-Two. Appoint Mr. Carlos Césarman Kolteniuk as Independent Alternate Director of the Board of Directors.	For: Abstentions: Against:
Thirty-Three. Appoint Mr. Humberto Tafolla Núñez as Independent Alternate Director of the Board of Directors.	For: Abstentions: Against:
Thirty-Four. Appoint Mr. Carlos Phillips Margain as Independent Alternate Director of the Board of Directors.	For: Abstentions: Against:
Thirty-Five. Appoint Mr. Diego Martínez Rueda-Chapital as Independent Alternate Director of the Board of Directors.	For: Abstentions: Against:
Secretary	
Thirty-Six. Appoint Mr. Héctor Ávila Flores as Secretary to the Board of Directors, who shall not be a member of the Board of Directors.	For: Abstentions: Against:

Performance bond by Directors	
	For:
Members are exempt from the obligation to provide a bond or monetary	Abstentions:
	Against:

VI. Determination of compensation to the members of the Board of Directors.

Thirty-Eight. Determine the compensation to be paid to the Directors and	For:
Alternate Directors of the Board of Directors, as the case may be, for each meeting they attend, an amount net of taxes equal to 2 (two) fifty-peso gold	Abstentions:
coins, commonly known as "centenarios", including the corresponding withholding taxes, at the quotation value on the date of each meeting.	Against:

VII. Appointment of the Chairman of the Audit and Corporate Practices Committee.

	For:	
Thirty-Nine. Appoint Mr. Thomas Stanley Heather Rodríguez as Chairman of the Audit and Corporate Practices Committee.	Abstentions: Against:	

VIII. Report of the Board of Directors on the transactions performed with the Company's own shares during the fiscal year of 2023, and determination of the maximum amount of funds that may be allocated to the purchase of own shares for fiscal year 2024.

For:
Abstentions:
Against:
For:
Abstentions:
Against:

resolutions adopted by the Shareholders' Meeting.

Designation of delegate or delegates to formalize and execute, if applicable, the

IX.

Forty-Two. Appoint delega and formalize the resolution	ntes to tale any necessary actions to give compliance ns adopted at the Meeting.	For: Abstentions: Against:
This proxy card shall be rev	ocable at any time at the request of the signatory vo	ting shareholders
	Signed by: Company:	
	Date:	